

PROCUREMENT SUMMARY

PURCHASE OF WIRELESS ROUTERS
CONTRACT NO. MA58692

1.	Contract Number: MA58692	
2.	Recommended Vendor: LA Mobile Computing	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 13, 2018	
	B. Advertised/Publicized: November 20, 2018	
	C. Pre-proposal/Pre-Bid Conference: November 20, 2018	
	D. Proposals/Bids Due: December 28, 2018	
	E. Pre-Qualification Completed: February 5, 2019	
	F. Conflict of Interest Form Submitted to Ethics: January 25, 2019	
	G. Protest Period End Date: : January 12, 2019	
5.	Solicitations Picked up/Downloaded: 22	Bids/Proposals Received: 4
6.	Contract Administrator: Juelene Close	Telephone Number: 213/922-1066
7.	Project Manager: Al Martinez	Telephone Number: 213/922-2956

A. Procurement Background

This Board Action is to approve Contract No. MA58692 for the procurement of Wireless Routers. Board approval of contract award is subject to resolution of any properly submitted protest.

Invitation for Bid (IFB) No. MA58692 was issued in accordance with Metro's Acquisition Policy and the contract type is Indefinite Delivery, Indefinite Quantity (IDIQ).

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on December 5, 2018, approved product equal date was extended.

Twenty-two potential bidders downloaded the solicitation. A Pre-Bid Conference was held on November 20, 2018. A total of four bids were received on December 28, 2018.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The four bids are listed below in alphabetical order:

1. Atlas Technology Group
2. Globe Electric

3. JWL Supplies
4. LA Mobile Computing

Globe Electric, JWL Supplies and LA Mobile Computing were determined to be fully responsive and responsible to the IFB requirements. Atlas Technology offered an alternate product that was technically reviewed and determined to not be an equal product. Thus Atlas Technology offer was deemed unacceptable.

C. Price Analysis

The recommended bid price from LA Mobile Computing has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder.

Low Bidder Name	Bid Amount	Metro ICE
Globe Electric	\$2,735,419.83	\$2,998,800
JWL Supplies	\$2,388,735.03	
LA Mobile Computing	\$2,243,950.65	

D. Background on Recommended Contractor

The recommended firm, LA Mobile Computing (LAMC), is located in Los Angeles, California and has been in business since 2017. LAMC has provided similar products related to Metro’s Connected Bus project. They have furnished and installed mobile routers for Metro. LAMC has provided satisfactory services and products to Metro in the past.